



CUSTOMER PROFILE

Location
Wacker Drive
Downtown Chicago, Illinois

Building
Class A High-rise

Product
Fastlane® Glassgate 200

The Proof is in the Numbers...

Famed for being the longest multilevel street in downtown Chicago, Wacker Drive's upper-level riverfront boulevard is home to some of the most iconic high-rise buildings in downtown Chicago including 111 South Wacker Drive and the Willis Tower.

It is here on Wacker Drive, where a new 31-story high-rise was looking to streamline their security staff operations. With over 2,500 tenants and 200+ daily visitors, selecting the right entrance control strategy that would allow for a high speed of entry was a critical factor in them choosing the Fastlane Glassgate 200 to authenticate tenants and visitors. This decision resulted not only in a faster throughput but after 5 years a 262% return on their investment.

RETURN ON INVESTMENT

Initial Investment	\$215,000
Early annual savings	\$130,000
Months to payback	20
Five-year savings	\$779,000
ROI (after 5 yrs)	262%



262%

Return on Investment
after 5 years



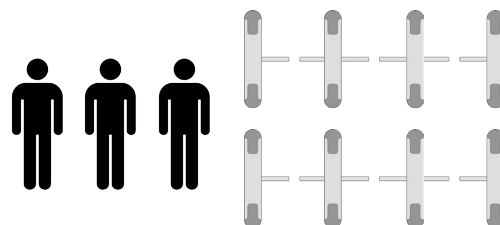
Challenge

To meet entrance control demands the high-rise management had to maintain a security staff of at least seven on duty during peak hours of the day. Security officers were stationed at elevator bays to monitor tenants scanning badges, while desk staff handled visitors. This method of security proved ineffective at times, allowing a significant risk of unauthorized entry causing vandalism and theft, and was a considerable expense in the facilities budget.



Solution

Three lanes of Fastlane Glassgate 200 turnstiles were installed at both elevator bays reducing the need for security guards stationed at either bay. Now only three security officers stationed at the security desk automate the entire entry process. Integrated barcode/proximity readers authenticate tenants and visitors providing a faster, more accurate flow of people into the building.



Higher Security at a Lower Cost

Fastlane turnstiles greatly improved security for this high-rise and tenants loved the upgrade. These benefits came from a strategic investment that was paid back in only 20 months, delivering a significant return on investment of 262% after five years.

* Savings are strictly from the reduction in security officers. Other possible financial gains not factored in include reduced theft and vandalism, higher lease rates, higher occupancy, and lower insurance premiums.

About Smarter Security

Smarter Security markets the world's most intelligent Entrance and Access Control solutions. Fastlane turnstiles, Door Detectives and SmarterAccess harness the power of neural network technology to provide unrivaled intelligence to pedestrian access control. We secure more than half of the Fortune 100, providing security solutions known globally for high reliability at a lower total cost of ownership. Visit www.smartersecurity.com.

For more information, email us at info@smartersecurity.com or call us at **800.943.0043**