

Get Smarter!

High-Rise ROI Story

Building

- > 31-story Class A high-rise
- > Wacker Dr., downtown Chicago
- > 750,000 square feet, 2 elevator bays
- > 2,500 tenants, 200+ daily visitors
- > Primary tenants: financial and law firms



Product Selected

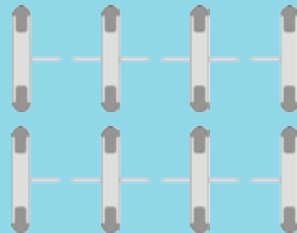
Fastlane
Glassgate® 200

Problem



A security staff of seven was ineffective and way too expensive. Security officers used to be stationed at elevator bays to monitor tenants scanning badges at readers, while desk staff handled visitors.

Solution



Fastlane Glassgate turnstiles with only three security officers automate the entire entry process. Integrated barcode/proximity readers authenticate tenants and visitors providing a faster, more accurate flow of people into the building.



ROI

Initial Investment	\$215,000
Early annual savings	\$130,000
Months to payback	20
Five-year savings	\$779,000
ROI (after 5 yrs)	262%

Higher Security at a Lower Cost

Fastlane turnstiles greatly improved security for this high-rise and tenants loved the upgrade. These benefits came from a strategic investment that was paid back in only 20 months and that has delivered an ROI of 262% after 5 years.

* Savings are strictly from reduction in security officers. Other possible financial gains not factored in include reduced theft and vandalism, higher lease rates, higher occupancy, and lower insurance premiums.

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